

Dear potential suppliers,

UDRIVE project consortium now works on an updated project timeline and therefore wants to present an updated planning concerning DAS procurement and production:

- July 8, 2013: Proposals deadline;
- September 30, 2013: Vendors selection;
- December 30, 2013: Pilot phase 1, testing of data acquisition and installation adjustments;
- March 30, 2014: First test vehicle is installed with production sample DAS;
- May 15, 2014: Delivery of DAS units

Also, the project consortium has now additional information for you regarding the quotation from an economy perspective. We would like you to take as a price indication a total of 800,000 €. If you are not able to provide all our requirements within that budget, we encourage you define different options on top of that, until the requirements presented in the RfP are met. The budget with options should thus cover the requirements. It is up to the supplier to decide the of number of options to include, how different features are packaged in different options and which features are grouped and packaged in which option. However, grouping based on priorities are encouraged. Note that in the evaluation we will also include installation effort as one component. This means that if one supplier has a system that is really easy and fast to install, additional budget would be available for the options part in the quote.

Finally, the project consortium will organized a conference call with all suppliers for a questions session. All suppliers will be able to ask directly question to project consortium representatives. The timeslot is already booked from 10:00 to 12:00 p.m. on Wednesday, June 26.

Phone coordinates:

<https://join.volvogroup.com/consultant.volvo.com/xavier.augros.2/0BLDL88V>

Join by Phone

+33 481930000

[Find a local number](#)

Conference ID: 54900122

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As a reminder, I put what is currently written in the RfP:

The proposal process will last five weeks starting at RfP publication. Questionary process of the DAS requirement will be answered according to timeplan in section 3.1.1. All bids are due to date specified in RfP. All bids will be reviewed to make sure they meet all the requirements, specified in UDRIVE Technical Specification.

The requirements stated in this document are base for the quotation by the supplier. Since the proposed solution will have impact on the installation in the different vehicles, a second phase of installation requirements need to be made together with the project consortium and the supplier.

Phase 1

*The first quotation must include the datalogger, sensors and software price. Cameras price **must** appear with different options (number, location) for cameras. The first quotation **must** also include an estimated price for the cable harness. All estimations made shall be clearly stated in the initial quotation. The supplier needs to make estimations of for example cable length in the initial quotation, the actual cable length, camera position and mounting will be specified after the pilot installation of the first DAS units delivered.*

Phase 2

When the installation specifications are frozen, the supplier shall update the quotation with respect to the updated installation requirements. It is expected that the cost is lower than the initial estimation. Corrections to the initial quotations shall be presented together with clearly stated differences to the initial quotation.